|  |  |
| --- | --- |
|  |  |

Profile .

Profile based on MARKETING & FINANCE, having experience in institutional and corporate sales with good communication skill and able to work in different circumstances.

Educational Qualification .

* MBA in Marketing & Finance under Vidyasagar University, Paschim Medinipur in 2015 with **52.68%.**

Internship

.

* B.COM (H) in Accountancy from Kharagpur college, affiliated by Vidyasagar University, Paschim Medinipur, in 2013 with **56.75%.**
* 12th in Commerce form IKLSN under WBCHSE in 2010 with **58.8%**.
* 10th  from Kharagpur Silver Jubilee High School under WBBSE, Kharagpur , West Bengal in 2008 with **62.37%.**

**COMPANY:** VARUN BEVERAGES LIMITED. (RJ CORPORATION)

**DESIGNATION:** Trainee Executive

**ROLE:** ‘Tracking of Route Performances, Vice Versa Distributor Performances

by Using Its Sells Automation Tool (SAMNA)’

Work Experience .

**Company name**: GCC BIOTECH (INDIA) PVT LTD (27th August, 2015 – 28th May,2016)

Designation : Sales Executive

Location : Kolkata & surroundings

CTC : 1.62L pa

Job responsibilities:

* + - Covered the given territory.
    - Promote the product’s USPs.
    - Have to maintain distributors.
    - Achieving daily sales target through the discussion with sales manager.
    - Have to maintain the DBR (Daily Based Report) software.

**Company name**: CRYOVIVA INDIA (1st June, 2016 – till date)

Designation : Relationship Executive

Location : Kolkata

CTC : 2.05 L pa

Job responsibilities:

* + - Covered the given territory.
    - Promote the product’s USPs.
    - Have to visited doctors and diagnostics
    - Have to generate leads
    - Have to arrange presentation and enrolments with clients
    - Achieving daily sales target through the discussion with area sales manager.
    - Have to maintain the DCR (Daily Call Report) software.

Expected Salary: 2.05 L pa

Technical Skills

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Speak** | **Read** | **Write** |
| English | Fluent | Fluent | Fluent |
| Hindi | Fluent | Fluent | Fluent |
| Bengali | Fluent | Fluent | Fluent |

MS OFFICE

Languages .

Personal Details

|  |  |
| --- | --- |
| Birth-Date :14th january,1992  Father’s Name : Indu Bhusan Das  **Present address:**  55B Hidaram Bannerjee lane  Kolkata-700012  **Permanent address :**  Inda (north) , near Ingit Club, P.O- Inda, P.S- Kharagpur Town, Dist- Paschim Medinipur, State- West Bengal,  PIN- 721305 | r |

**Nationality** : Indian

**Religion**  : Hinduism

**Sex/ gender**  : Male

**Marital Status:** Single

Declaration

I hereby declare that the information furnished above is true to the best of my

Knowledge.

Date:

Place:

***Signature***